



SALES SUPPORT EXECUTIVE:

An exciting opportunity has arisen within L A Systems Ltd for a **SALES SUPPORT EXECUTIVE**. Based in Heanor, Derby, L A Systems Ltd is an independent supplier of climate control, feeding, drinking, and storage solutions into the agricultural food chain business, principally in the poultry and pig sectors throughout the UK.

JOB RESPONSIBILITIES:

- Creation of tender documents to assist the UK Sales Team.
- Support with internal and external customer sales calls and proposals
- Transferring leads to the Sales Team
- Production of high-quality quotations within target response times
- Attending conferences and trade shows
- Occasional visits to potential customers as directed by the Sales Manager
- Email marketing campaigns and web site updates
- Tracking sales enquires through the CRM system
- Maintain, update and expand our customer data base
- Customer after sales, care and support.
- Assist and support other team members when necessary.

KEY SKILLS:

- Previous experience within the poultry or pig industries an advantage but not essential.
- Either you already in a sales environment or starting out to progress your career in sales.
- Confident with a "can do" manner to manage deadlines and customer expectations.
- Become professional and knowledgeable of the services and products offered.
- Strong communicator but with a pleasant manner at all levels.
- Good negotiating skills.
- Results driven individual that is both polite, responsive and persistent.
- Demonstratable computer skills in MS Office with MS Excel being essential.
- Technically minded and a fast learner with the ability to work within a fast-paced environment whilst delivering a top-class customer service.
- Make good use of time by working in an organised and efficient manner.

LOCATION:

- Based from our brand-new office facilities in Heanor, Derby.
- Occasional away from base UK travel with overnight stop overs according to business needs

REWARDS:

- Negotiable salary dependent upon current skill level and experience. The right applicant will not be disappointed.
- Mobile phone and laptop.
- Company pension scheme.
- Use of a company vehicle when required to travel in the course of carrying out your role to the full.

INTERESTED?

In confidence contact **Andy Done (Group Executive Director)** on 01332 830005 to arrange an informal chat or forward a brief resume to andy.done@la-systems.co.uk. Headed Sales Support Executive.

Site 1, Delves Road, Heanor Gate Industrial Estate, Heanor, Derbyshire DE75 7SJ. Tel: +44 (0)1332 830005